









Local ♦ Long Distance ♦



♦ International ♦ Storage

In my 17 years with JK, I have noticed that a greater proportion of customers (vs. non Military customers) will choose JK for their first non-paid move after retirement from the Military. Keep in mind that many of these families have had 20+ moves. After talking with these folks a few common themes led to their decision to use JK:

- 1. Many of their past military movers juggled their house-hold goods during shipments (Different Trucks / Drivers on Same Move) as happens in many "Brand Name" Van Line Systems (BNVLS). JK is an Independent mover...we do not rely on other agents to get goods from A to B.
- 2. On a few of their moves the mover either did no show up or showed up late in the day on move day. When JK books a move we take the men and the trucks out our Utilization for that day, therefore we do not overbook jobs. In other BNVLS's you have Corporate booking jobs independently of each agent, and inevitably over-booking occurs.

On the Customers' military load they had a great crew, but on delivery the driver used unqualified day labor. In the majority of BNVLS's the Driver is handed cash to acquire labor at destination. It is then up to that individual to spend all of it on good labor, or get day labor and pocket the rest. When a customer books an Interstate job with JK, our office immediately books qualified Professional Movers that we know and trust (in the destination city) to help our driver.

Most military folks do not know that they do not have to have their Mover chosen for them by the Local Military Office. There are BEST and WORST movers to choose from and if you do not go the PPM route you are letting a lottery system choose your mover. In addition, in the PPM Program, you receive a government payment of 95 percent of what it would cost the government to move you. In addition, you receive the standard travel allowances for you and your family. The following is from Rod Powers at About.com:

Normally, when a person in the military makes a **Permanent Change of Station (PCS) move**, the government hires a commercial contractor to pack and move their household goods (HHG). The military will move, free of charge, HHG, up to the member's *authorized weight limit* (which depends on rank and whether or not the member has dependents). However, if the member does not wish to use a military contractor to move their personal property, there is an alterative. **The Personally Procured Move Program** (formerly Do-it-Yourself [DITY] Move) is designed to provide the military member an alternative to move their household goods on their own. Members may move their personal property themselves, using rental equipment, their own vehicle, or by hiring their own commercial carrier.

The Government Constructed Cost (GCC) is defined as the amount it would have cost the government to move the member's personal property during a government procured move up to **but not exceeding the member's authorized weight allow-ance**. During a member's initial property counseling at the military Personal Property Office, an estimate is made of their actual property weight. **It's important that this weight be as accurate as possible**. Overestimating may result in a lower reimbursement or incentive payment.











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Participation in the Personally Procured Move Program is voluntary. Military members may chose a Personally Procured Move, a Government Move, or a combination of the two methods, subject to entitlement limitations.

The personally procured move program offers the following options:

Privately Owned Vehicle (POV): A privately owned vehicle can be used to effect your move. If you use a travel trailer or motor home, contact your Personal

Property Shipping Office for special guidance. Note: Empty and full certified weight tickets are required.

Rental Vehicle: You procure the rental equipment and the accessories yourself and perform all the labor. Sources of rental equipment must be bona-fide

rental vendors such as RYDER, U-HAUL, etc. Note: Empty and full certified weight tickets are required.

Commercial: You contract directly with commercial carriers vice rental contractors. Incentives for this type of move are authorized under public law, and will be calculated on the same basis as a PERSONALLY PROCURED MOVE by rental vehicle or POV. Note: Empty and full certified weight tickets are required.

How do I proceed with a Personally Procured Move (PPM), or Do-It-Yourself (DITY) Moves without DOING it myself

- ♦ Get JK Moving Services estimate by calling Dennis Bell at 703-928-4428
- Contact your Transportation Office (PTO) and get Travel Voucher and Application for DITY Move & Counseling Checklist
 - ⇒ Have Copy of PCS Travel Orders
 - ⇒ JK Moving Estimate for Packing, Moving, and Mover Storage
 - ⇒ Private Storage Quote
 - ⇒ Have account information for re-embursement

During the process, keep track of the following

- Moving and Storage expenses
- Certified Weigh Tickets, one for Gross (full) weight and one for Tare (empty) weight. Your JK Moving Coordinator can provide these to you after the service has been performed.
 - Copy of Paid Rental Agreements
 - Copy of Approved PPM